THE CHANGING HEALTHCARE LANDSCAPE IN MISSOURI: WHAT ARE THE IMPLICATIONS FOR IMPACTING CVD?

PRESENTED BY RICHARD A. ROYER - CEO, PRIMARIS
CARDIOVASCULAR DISEASE IS THE **LEADING CAUSE OF DEATH** IN THE UNITED STATES AND THE **NO. 1 CAUSE OF DEATH** IN MISSOURI
MISSOURI CVD DEATHS AND DEATH RATE IN 2016

14,579 DEATHS / 192.1 RATE
MISSOURI CVD DEATHS AND DEATH RATE IN 2015
14,808 DEATHS / 197.9 RATE >STATE RANK 9TH<
IN MISSOURI, CVD DEATHS CONTINUE TO INCREASE, ALONG WITH DEATHS DUE TO DRUGS, AND THE PREVALENCE OF DIABETES

*source: CDC, National Vital Statistics System*
The percentage of Missouri adults who smoke—which is a leading cause of CVD—continues to decline.
• Women already are at a greater risk for heart disease.
  • Menopause, birth control pills, clinical and behavioral risk factors.

• Diabetic women are at a greater risk for heart disease than diabetic men.

• Uninsured women are less likely to receive preventive services and timely care.

WOMEN AND CVD, THE **HIGH RISK** FOR UNINSURED
• PRIMARIS WAS ALREADY AN INNOVATOR IN HEALTHCARE QUALITY IMPROVEMENT 20 YEARS BEFORE HCFA WAS RENAMED CMS

• QIO WORK WITH BOTH JOINT COMMISSION AND CMS

• PRIMARIS IS GROWING!

• CONTINUED WORK IN THE QIN-QIO WORLD

• COMMERCIAL SERVICES INCLUDING: QUALITY REPORTING DATA ABSTRACTION AND MIPS OPTIMIZATION

• PRIMARIS FOUNDATION: CLAIM, INSURANCE COUNSELING SERVICES

• CENTER FOR PATIENT SAFETY, MIDWEST EXCELLENCE INSTITUTE
NATIONAL QUALITY MEASURES
• STROKE
• ACUTE MYOCARDIAL INFARCTION
• CHEST PAIN
• EMERGENCY DEPARTMENT
• PAIN MANAGEMENT

REGISTRIES
• ACC NATIONAL CARDIOVASCULAR DATA REGISTRY (NCDR)
• SOCIETY OF THORACIC SURGEONS NATIONAL DATABASE
• AMERICAN COLLEGE OF CARDIOLOGY – CHEST PAIN CENTER ACCREDITATION
• SOCIETY FOR VASCULAR SURGERY (SVS)
• AMERICAN HEART ASSOCIATION GET WITH THE GUIDELINES

PRIMARIS CARDIOVASCULAR DATA ABSTRACTION SERVICES:
CORE MEASURES & REGISTRIES
• AMERICAN HEART ASSOCIATION
• KANSAS CITY CHAMBER OF COMMERCE
• MISSOURI DEPARTMENT OF HEALTH AND SENIOR SERVICES
• MISSOURI NURSES ASSOCIATION
• MISSOURI PHARMACIST CARE NETWORK
• MISSOURI PRIMARY CARE ASSOCIATION
• MISSOURI STATE MEDICAL ASSOCIATION
• OZARKS TECHNICAL COLLEGE
• PFIZER INC.
• PRIMARIS
• UNIVERSITY OF MISSOURI – KANSAS CITY
FEDERAL LAW REQUIRES THAT STATE MEDICAID PROGRAMS MAKE DISPROPORTIONATE SHARE HOSPITAL (DSH) PAYMENTS TO QUALIFYING HOSPITALS THAT SERVE A LARGE NUMBER OF MEDICAID AND UNINSURED INDIVIDUALS. DSH BASICALLY OFFSETS SOME OF THE COST FOR PROVIDING CARE TO PEOPLE WHO CANNOT PAY.
Medicaid Supplemental Payments to Hospital Providers (Fiscal Year)

- 2014 DSH Allotment = $506 million
- 2015 – DSH Allotment = $513 million
- 2016 – DSH Allotment = $515 million
- The annual cut is slated to grow to $8 billion, with total cuts over eight years reaching $43 billion.
• RURAL MISSOURIANS ACCOUNT FOR NEARLY ONE-THIRD OF ALL HOSPITAL VISITS IN THE STATE EACH YEAR.

• RURAL MISSOURIANS TREATED IN A HOSPITAL THROUGHOUT THE PAST 12 MONTHS HAVE SIGNIFICANTLY HIGHER RATES OF STROKES, HEART ATTACKS, AND CHRONIC DISEASES.

• RURAL STROKE AND HEART ATTACK PATIENTS TRAVEL MORE THAN THREE TIMES THE DISTANCE TRAVELED BY NON-RURAL PATIENTS FOR TIME-CRITICAL HOSPITAL CARE.
CVD patients could see less coverage and pay more for health insurance.

AHA: Under proposed Association Health Plans (AHPS)
CMS SAYS “STAYED TUNED.”
• PATIENT, COMMUNITY, AND POPULATION HEALTH
• ACCESSIBILITY AND AFFORDABILITY
• COORDINATION OF CARE, POST-ACUTE CARE
• CHRONIC DISEASE MANAGEMENT
• PREVENTIVE MEDICINE – AND LIFESTYLES
• MISSOURI MILLION HEARTS

PROGNOSIS AND CALL TO ACTION
2018: THE YEAR OF THE PATIENT
• THE HEART BEATS 115,000 TIMES A DAY, PUMPING ABOUT 2,000 GALLONS OF BLOOD THROUGHOUT THE BODY.

• YOUR HEART CREATES ENOUGH ENERGY TO DRIVE A TRUCK 20 MILES. IN A LIFETIME, THAT IS EQUIVALENT TO DRIVING TO THE MOON AND BACK.

HARDEST WORKING MUSCLE IN YOUR BODY
THANK YOU!

CONTACT US:

RACHEL VERSLUES, MARKETING DIRECTOR
RVERSLUES@PRIMARIS.ORG
800.735.6776 X191
PRIMARIS.ORG